



Diego Gómez-Haro Katznelson

Partner

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Corporate and M&A

Real Estate

Technology, Communications and Digital

Diego is a specialist in real estate law, as well as mergers and acquisitions. His practice focuses primarily on real estate transactions, including the structuring of investment vehicles, asset acquisitions and disposals, leasing, project development and construction, due diligence processes and financing.

He has taken part in several real estate transactions with GE Capital Real Estate and The Blackstone Group, including real estate financing, structuring, negotiation and closing of commercial real estate deals (including financing, restructuring, syndication, portfolio acquisitions, equity investments, joint ventures, asset sales, among others).

He has experience in capital markets, acting as lead counsel in public offerings of trust certificates in FIBRA Hotel and FIBRA Danhos.

Over the course of his professional career Diego has held positions such as General Counsel at The Blackstone Group and previously worked for a number of years at GE Capital Real Estate, as well as at a major law firm in Mexico advising domestic and multinational companies on matters pertaining to real estate, corporate and project finance, capital markets, and mergers and acquisitions, among others, giving him over 15 years of experience in the real estate and finance sectors.

Diego holds a Degree in Law from Instituto Tecnológico Autónomo de México, graduating Magna Cum Laude, and an LLM in Corporate Governance & Practice from Stanford University, Stanford, California.

Experience

Diego Gómez-Haro is a partner in the Real Estate and Mergers & Acquisitions practices, with a distinguished career in the real estate sector, where he has led the structuring, negotiation and closing of major commercial transactions. He has been in charge of transactions with top-tier companies such as GE Capital Real Estate, Macquarie, Finsa, Walton, Prologis, Fibra Uno, Prudential, Vesta and Gicsa, including real estate financings and loan syndications with Mexico's leading banks. In his role as General Counsel of The Blackstone Group in Mexico, he managed a real estate business of roughly US\$3.9 billion and took part in myriad commercial real

estate transactions, including joint ventures, asset sales and financings.

He was actively involved in the sale of GE Capital Real Estate's real estate business to The Blackstone Group, a roughly US\$3.9 billion deal, and in the structuring and negotiation of a US\$3 billion financing package. He was also one of the lead lawyers in the initial public offerings of real estate trust certificates in Fibra Danhos and Fibra Hotel, totaling Mex\$6 billion and Mex\$5 billion, respectively.

In his career he has advised major domestic and multinational companies on myriad aspects of real estate and corporate law, and has overseen large-scale projects, such as the acquisition and financing of the Acapulco Princess and Pierre Marques Hotels, valued at US\$250 million. In addition, he played a key role in the implementation of financial institution compliance and oversight policies at The Blackstone Group and GE Capital Real Estate.

Diego is fluent in English and Spanish.

Academic background

- Integral Finance Course, Instituto Tecnológico Autónomo de México (ITAM), Mexico City, Mexico (2017).
- LLM in Corporate Governance & Practice, Stanford University, Stanford, California, USA (2011).
- Degree in Law, Instituto Tecnológico Autónomo de México (ITAM), Magna Cum Laude, Mexico City, Mexico (2005).

Memberships

- Member of ASOFOM
- Member of Barra Mexicana (Mexican Bar Association)

Distinctions

- Chambers & Partners LatinAmerica 2025
Band 4
- Legal 500 2025
Next Generation Partner
- IFLR1000
Recommended Firm
- Best Lawyers 2025
- Leaders League 2025
Recommended

Publications

- "Fibras vs Crowdfunding " (Mexican REITs vs. Crowdfunding). Revista Expansión. Publication, 2018.